



DEFENSE BASE CLOSURE AND REALIGNMENT COMMISSION

2521 South Clark Street, Suite 600
Arlington, VA 22202
Telephone: 703-699-2950

MEMORANDUM OF MEETING

DATE: 22 June 2005
TIME: 14:00-15:30

MEETING WITH: NI Industries, Inc (Responsible for operating Riverbank Army Ammunition Plant, CA)

SUBJECT: Recommended closure of Riverbank Army Ammunition Plant

PARTICIPANTS:

John G. Maniatakis: Executive Vice President, NI Industries, Inc. 323- 588-7623
Winifred T. Wu: General Manager, NI Industries, Inc. 209-869-7215
Daniel C. Maldonado: CEO, MARC Associates, Inc. 202-833-0007
Eve O'Toole: Senior VP, MARC Associates, Inc. 202-833-0007
Phil Lighty: Legislative Assistant, Congressman Radanovich 202-225-3402

Commission Staff:

David Van Saun: Joint Cross- Service Lead, Review and Analysis
Gary Dinsick: Army Lead, Review and Analysis
Ashley Buzzell: Associate Analyst, Review and Analysis
Karl Gingric: Senior Cobra Analyst, Review and Analysis
Tyler Oborn: Cobra Analyst, Review and Analysis

MEETING SUMMARY:

Military Value underestimated

- Unique technology
- Deep drawn, large caliber cartridge cases

No Capacity questions

DoD Underestimated costs

- One time cost: \$60 M not \$25.5M
- Acquisition of new equipment
- Prove-out cost
- Training and travel
- Industrial Waste Treatment Facility
- ***Asked NI Industries to provide cost projection estimates***

Concerned about relocating "Integrated...Facility"

DoD projected optimistic savings

Library Routing Slip 2005 BRAC Commission Materials

Title of Item: Memorandum of Meeting
Installation or Community: Riverbank Army Ammunition Plant
Source: Commission Generated
Certified Material? yes no
Analyst / Provider: A Buzzell Date Received: 7/13/05