



May 26, 2004

Dr. Craig E. College
Deputy Assistant Secretary of the Army
(Infrastructure Analysis)
1400 Key Boulevard, Suite 200
Arlington, VA 22209-1518

Dear Dr College:

We are writing to state that The Board of Directors of the Arsenal Business & Technology Partnership supports the goals, recommendations and execution of the Watervliet Arsenal Site Master Plan.

Since the Partnership Board is appointed by U.S. Congressman Michael McNulty, New York Governor George Pataki, State Senate Majority Leader Joseph Bruno, State Assembly Speaker Sheldon Silver, State Assembly Deputy Majority Leader Ron Canestrari, State Senator Neil Breslin and Albany County Executive Michael Breslin, the enclosed resolution expressing our support represents broad community endorsement of the Plan.

In addition, the Mayor of the City of Watervliet is a member of the Board and its Site Plan Committee and is a signatory to the enclosed resolution.

The Plan has two core recommendations:

- o The facilities of the Joint Manufacturing & Technology Center (WVA fabrication/ prototyping operations and Benet Laboratories) be consolidated into a contiguous, compact and secure area surrounded by high technology commercial and academic partners.
- o The entire site be conveyed to a non-government entity capable of developing a high technology park, providing complete infrastructure services to its tenants, and leasing back to the Army the facilities it requires.

We believe the Plan:

- o Effectively uses the Site's premiere armaments research, development, prototyping and manufacturing resources that have engineered and fabricated virtually all the large caliber weapons currently employed by our ground combat forces.

**ARSENAL BUSINESS &
TECHNOLOGY PARTNERSHIP**

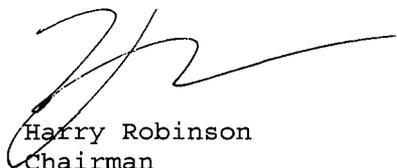
Building 10
Watervliet Arsenal
Watervliet NY, 12189
tel: (518) 266 6006
fax: (518) 266 4555

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- o Leverages the unparalleled intellectual resources available for defense applications through the \$3 billion-plus public and private investment in nanotechnology, semiconductor technology, directed energy and biotechnology R&D in the Capital Region.
- o Establishes on-site public/private partnerships to facilitate new commercial technology transfer to future armament applications.
- o Substantially reduces the Government's operating expenses by amortizing site operations across a wide base of high technology tenants.
- o Assures that the nation's joint warfighters will continue to be equipped with the most advanced weaponry that technology can provide.

On September 10, 2003, our Board unanimously resolved to accept the plan and to use all of its resources to accomplish its objectives. Since then we have been working with the leadership of TACOM and the JMTC on its implementation. We look forward to your assistance.

Sincerely,



Harry Robinson
Chairman
Arsenal Partnership
Board of Directors

Enclosures



Board of Directors
September 10, 2003

RESOLUTION

WHEREAS, the Arsenal Business and Technology Partnership was retained, under its Site Manager Agreement with the US Army, to prepare a new Master Plan for the site of the Watervliet Arsenal;

WHEREAS, a Master Plan was so prepared and which contains provisions that would:

- Consolidate Watervliet Arsenal production facilities;
- Consolidate Benet Laboratories facilities on site;
- Convey the site to the Partnership, with the Army leasing back those facilities it currently requires and maintaining its ability to grow on site;
- Pursue adoption of the site as a model conveyance within the context of the 2003-2005 Efficient Facilities Initiative.

WHEREAS, the Master Plan incorporates a development strategy for the site that is designed to:

- Enhance the nations capacity to accelerate the development and deployment of weapon systems;
- Create a technology-oriented business park accommodating and supporting the military technology R&D and fabrication functions; and,
- Transform the site into a multi-functional business environment through public and private partnerships and investments.

WHEREAS, on June 12, 2003 the Master Plan was presented to and received the support of General Paul Kern, the Commanding General of the Army Material Command.

NOW, THEREFORE, BE IT RESOLVED, the Arsenal Business and Technology Partnership will seek to implement the new site Master Plan and will initiate discussions with the Army, Department of Defense officials, Congressional Representatives to accomplish the objectives of the Plan and Development strategy.

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**Arsenal Business & Technology
Board of Directors**

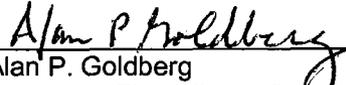



Harry L. Robinson, *Chair A.P. Board*
Chairman, Cohoes Savings Foundation
Appointed by Assemblyman Ron Canestrari

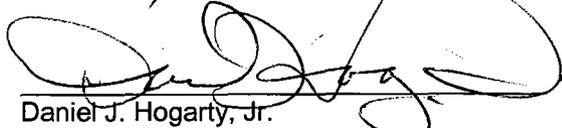

Joseph L. Magno, *Vice Chair A.P. Board*
Partner, The Capitol Strategies Group
Appointed by NYS Senator Joseph Bruno

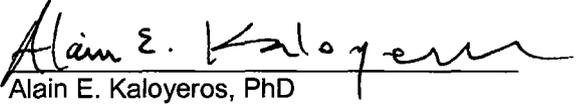

Mayor Robert D. Carlson
Mayor, City of Watervliet
Appointed by NYS Senator Neil Breslin

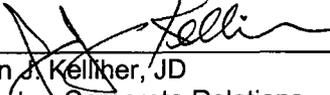

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CEO, The Eddy
Appointed by NYS Assembly Speaker Sheldon Silver

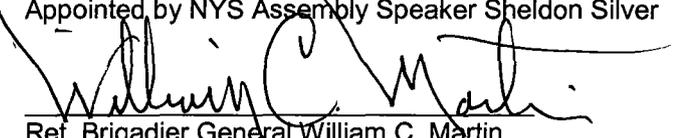

Alan P. Goldberg
President, First Albany Corporation
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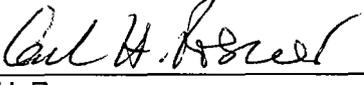

Kelly A. Loyell
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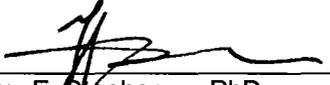

Daniel J. Hogarty, Jr.
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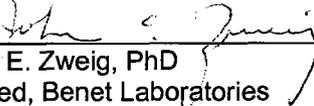

Alain E. Kaloyeros, PhD
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Materials & Dean School of NanoSciences
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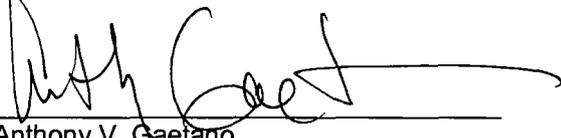

John J. Kelliher, JD
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Ret. Brigadier General William C. Martin
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President, Arsenal Business & Technology
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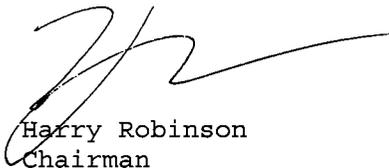
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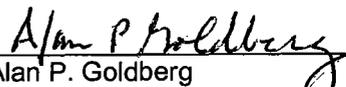



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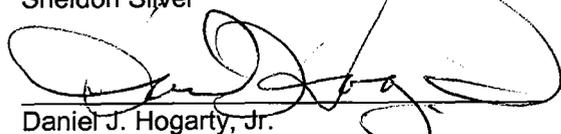

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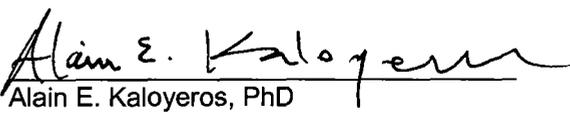

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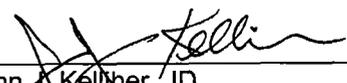

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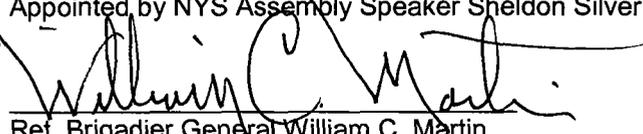

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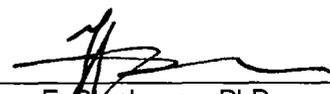

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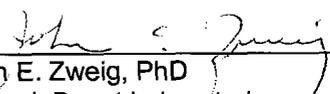

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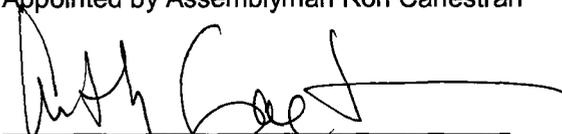

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