DCN:6149

DEPARTMENT OF THE ARMY
DEPUTY CHIEF OF STAFF, G-8
700 ARMY PENTAGON
WASHINGTON DC 20310-0700
HSA-JCSG-D-04-250

REPLY TO
ATTENTION OF

DEC 22 2004

DAPR-ZB

MEMORANDUM FOR CHAIRMAN, INFRASTRUCTURE STEERING GROUP

SUBJECT: Request for Approval to Use Lease Market Data

1. Reference memorandum, Chairman, Headquarters and Support Activities Joint Cross Service Group (HSA JCSG), dated November 2, 2004, subject: Request for Use of Commercial Data Sources.

2. Reference 1 requests your approval to use CoStar current market commercial lease cost information, an external database containing authoritative data, to populate lease data requirements in the COBRA model. We have assumed your concurrence of this request and are using it to analyze our various scenarios affecting leased property. It appears, however, that there are several markets of interest missing in the CoStar database. Generally they are market areas that are smaller than those covered by CoStar. This memo requests your approval of our use of the Society of Industrial and Office Realtors (SIOR) Comparative Statistics 2004 Market database for markets not covered by CoStar. The SIOR database, like CoStar, is a recognized professional source of realty market data.

3. As previously noted, in order to proceed with analysis of Criterion 5 we must assume your concurrence of this request. The HSA JCSG point of contact for additional information pertaining to this request is Dr. Jim Harris,(703) 696-9448, ext 204 or james.harris@wso.wns.mil.

JHR

DONALD C. TISON
Assistant Deputy Chief of Staff, G-8
Chairman, HSA JCSG

Printed on Recycled Paper