



Trusted Agent Interface

Trusted Agent Training Session

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Agenda

- The requirement and Army transformation
- Communication and understanding
- Teaming for success



Understanding Requirement

- Army transformation
- Know the overall mission
 - *Army* piece
 - *Joint* piece
- Know your role in the mission
- Know your support structure
 - *MACOM* and below
 - *TABS* and above
- Understand the available tools



You Are A Trusted Agent

- WHY ME?
 - (A) You are a responsible individual, have a full understanding of your MACOM or installation missions, a proven leader, a motivator, an organizer, are a visionary, and your senior leadership trust you to do what is right for the transforming Army
 - (B) None of the above – you are expendable, were on leave when the requirement was identified and the command wants you to just go away



Transforming The Army

- Army transformation is the process that converts the Army's focus and structure from a cold war construct to a full spectrum combat force that is strategically responsive and dominant at every point on the spectrum of conflict
- Transformation is *more* than technology – ***it is training soldiers and growing leaders; it is doctrine, readiness, installations, and equipment***
- Transformation includes having installations that are properly ***sized, located, and maintained to support the needs of the Army for the 21st century***



In Reality

- Transformation dictates that base realignment be addressed
- BRAC 2005 is a continuation of “pre-” transformation that started in the mid-1980’s
- TABS and Trusted Agents working as a team are key to transformation and the BRAC process
- MACOMs have supporting plans



Keys To Success

- **Communicate**
- Trust
- **Understand** the mission
- **Define** the requirements
- Deal in the facts and not the emotions
- Be objective
- Have the right people working requirements
- Respond in a timely manner



Winning The War – Not Just The Battle

- Use our advantages
 - Experience
 - Nothing but the best
- Take the warfighter approach
 - *“OPS rules the world”*
 - *Educate the leadership at all levels*
 - *Intel prep of the battlefield*
 - *Take advantage of your strengths*
- Keep your intel current
 - Analysis is a long process, and things change



Work *Smart* – Not Just Hard

- Know your customer **better** than the customer knows himself / herself
- Assume nothing
- Stay focused on the big picture
 - Your mission
 - Gathering accurate data
 - Rules of the ICP, Stationing Strategy, MACOM Transformation Plan, like activities of the other Services, BRAC law
- Remain objective – the Army is the winner



Remember

- You are not alone
- When in doubt – ***ask!***
- Team for success
 - Work as a team
 - Travel
 - Develop / define data requirements
 - Equality – no pet rocks
 - Review data together for clarity
 - Be available up and down the line